



How To Win Your Case

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These three easy tips will help you, help your lawyer, "win" your case.

- 1. Tell the truth.** Tell the truth, the whole truth and nothing but the truth, so help you God. You want an honest lawyer, well lawyers want honest clients. The worst thing you as a client can do is lie to your attorney, tell a half truth or conceal information. Lying or concealing information from your attorney only hurts your case and puts your lawyer at a disadvantage. If you are upfront with your attorney at the onset of your case, then your attorney can develop a strategic on how to minimize the damage of those dark secrets you fear might taint your case or cause damage to your life. Honesty gives your lawyer an edge to combat the problem and your honesty, if provided timely, could even allow your lawyer the opportunity to make it a non-issue.
- 2. Listen to your attorney.** You choose the attorney; the attorney did not choose you. Listen to their advice. If you go to the doctor and the doctor prescribes you medication and instructs you to take the medicine 3 times a day for the next three weeks, you do it. Why? Because you want to get well. You do not enjoy being sick. A legal issue is no different. Listen to your attorney. Often a client's failure to adhere to their lawyer's advice creates more problems, causes delays in the case, and frustrates the attorney's best efforts to obtain the best possible result.
- 3. Set realistic expectations.** If you have been harmed by the negligent acts of another, you have every right to seek legal action. As a lawyer, I want to help all my clients win. In the law, winning is defined differently in each case and expectations should be based upon the facts surrounding the incident, the injuries and losses suffered, the jurisdiction of the case and the law that applies. During consultations, clients like to mention to me the infamous McDonald's coffee lawsuit and the multi-million dollar verdict. However, most people are not aware of the facts surrounding the severity of the injuries suffered by the victim; the smoking gun evidence discovered against McDonald's; and, despite all of that, the judge still reduced the verdict to less than \$800,000.